



Purchasing and Logistics Department  
Equipment, Services, and Supply Group  
Fleet Group

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To Whom It May Concern:

For the past 6 years, Ashland Inc. and Flexco Fleet Services has had a successful working relationship. I have personally worked with Ron Shoemaker and Janet Smail during the entire time since Ashland Inc. made the decision to use Flexco for our remarketing needs.

The services Flexco has provided have been totally professional. While using Flexco primarily for remarketing, when we have had fleet related problems, such as titling, we have relied on their network for rapid solutions. They are connected, know the fleet business and have always looked out for the best interest of Ashland Inc.

As we head into the 2002 model year, Ashland Inc. is looking forward to another year as a partner of Flexco Fleet Services.

Sincerely,

Karen Johnston, Buyer  
Purchasing  
Ashland Inc.